

ENERGYVISION™

DAY ONE AGENDA

WEDNESDAY, MAY 8, 2019

<p>8:00 - 9:00</p>	<p>BREAKFAST & WELCOME</p> <p>Trane is excited to welcome conference attendees to our Annual National EnergyVision Conference. Join us for an informal breakfast with Trane leaders, representatives and account management. Come learn about Trane, ask questions, meet colleagues, and start developing your professional energy network.</p>	
<p>9:00 - 9:30</p>	<p>Morning Keynote: Presented by Scott Tew, Director of Ingersoll Rand Center for Energy Efficiency & Sustainability</p> <p>Join Scott Tew to learn how Ingersoll Rand (IR), a company with about 50,000 employees and more than 800 offices, manufacturing plants and warehouses across the globe, announced a bold, industry leading Climate Commitment which included a 35% reduction in greenhouse gas (GHG) emissions from its operations and a 50% GHG reduction from products by 2020. Through alignment and coordination across hundreds of locations the company was able to surpass this goal ahead of schedule, with the commitment becoming an integral part of the corporate culture. He will share even more insights related to engagement and the power of bold targets that lead to positive impact.</p>	
<p>9:40 - 10:30</p>	<p>TRACK A</p>	<p>TRACK B</p>
	<p>Linking Sustainability and Energy Strategy</p> <p>Energy is a strategic enabler to a number of the organization sustainability goals. This session will discuss how to build consensus surrounding a sustainability strategy, prioritize initiatives and ways to tackle your sustainability goals.</p>	<p>The Power of Data</p> <p>How do you translate data into knowledge? Used correctly, data has the power to transform your operations, from gaining visibility into your energy profile and understanding where there is most opportunity to improve, to continuously optimizing and reporting of those improvements. Learn about the latest visualization, monitoring and reporting tools to help guide your decisions.</p>
<p>10:40 - 11:30</p>	<p>Energy Market Overview: Macro Trends in a Changing Landscape</p> <p>The energy landscape is continuing to develop and advance. The geo and political forces, growth in renewables and energy storage technologies, advancements in energy management tools and increased digitization across, all factor into reshaping the industry. This session will cover the major trends across the energy world and how that will impact how you use energy going forward.</p>	<p>Data Analysis</p> <p>There is data running through your building, full of information and insight. From web bots to deep dive analytics, there is a world of opportunities. How can technology in your buildings be leveraged to save you money. Take a step behind the curtain and see how the data analytics are changing the way buildings are operated and simple ways to take advantage of it.</p>
<p>11:30 - 12:45</p>	<p>LUNCH & NETWORKING</p>	

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DAY ONE AGENDA CONTINUED

WEDNESDAY, MAY 8, 2019

<p>1:00 - 1:50</p>	<p>Renewable Procurement 101</p> <p>Procurement isn't limited to simple natural gas or power deals. This session will dive into how corporations and end-users are getting creative with deal structures in order to purchase renewable energy and further their sustainability goals. From better leveraging your local utility energy mix to developing a complex financial agreement with 3rd party renewable energy generator learn about the different options available to your organizations and how to select which ones are most applicable for your project.</p>	<p>Controls Session</p> <p>The IoT is changing the world and creating boundless new opportunities. Learn about the latest trends in building automation and how your organization can benefit the most from it? This session will discuss from h addressing the ever growing concern over cybersecurity and protect your operations for unwanted intrusion to leveraging connected buildings strategies to maximize efficiency and simplicity of operation.</p>
<p>2:00 - 2:50</p>	<p>The Basics of VPPAs</p> <p>Virtual Power Purchase Agreements, or VPPAs, are becoming more and more popular as a method to both offset traditional energy use and meet corporate sustainability goals. Trevor will discuss the basics of VPPAs, from the base structure of a standard VPPA and how they are being used by various entities to best practices and key considerations that should be addressed when evaluating the opportunity.</p>	<p>Electricity & Peak Load Management Opportunities</p> <p>As more and more electric grids across the country are facing reliability issues, utilities are offering up various programs to help counter those problems. This session will take a deeper dive into some of those programs, namely Peak Load Management, and show how customers can benefit from these programs.</p>
<p>3:30 - 5:30</p>	<p>Kentucky Derby Museum</p> <p>Come explore the Kentucky Derby Museum with its two floors of interactive, family friendly exhibits. The Kentucky Derby Museum takes visitors through every stage of a Thoroughbred's life, from birth to the First Saturday in May. Learn about all the great history of the race dating back to the inaugural running in 1875 to our most recent Kentucky Derby champion and experience all the traditions that have transformed the race into what it is today.</p> <p>Then take a 30-minute guided walking tour that includes areas of Churchill Downs Racetrack and a look back at the history.</p>	
<p>6:00</p>	<p>Old Forester Distillery Tour / Cocktails / Dinner</p> <p>Join us for a private, after-hours immersion through the Old Forester distillery that explains the history of the hometown bourbon of bourbon's hometown, distilling, bottling process, and much more. At the end of the tour, guests can taste the award-winning craft bourbon for themselves hosted by a private Bourbon Ambassador on the 4th floor.</p> <p>Tastings will include a cocktail hour on the roof patio overlooking the beautiful Ohio River (weather permitting) followed by dinner.</p> <p>The motor coach will be available for any early returns to the hotel with a final shuttle leaving at 8:30.</p>	

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DAY TWO AGENDA

THURSDAY, MAY 9, 2019

8:00 - 9:00	BREAKFAST	
8:20 - 8:50	<p>Breakfast Keynote: Presented by Kevin Butt, Director of Sustainability for Toyota Motor North America, Inc.</p> <p>Join Toyota's Kevin Butt to discuss Toyota's journey towards meeting its Environmental Challenge 2050 and how it has worked with suppliers and partners, such as IR/Trane, to help meet its goals and ambitions. In 2015, the Toyota Environmental Challenge 2050 was announced. Challenge 2050 has six goals - three on reducing the CO₂ emissions that cause climate change, one on conserving water, one on improving material flows, and one on protecting biodiversity - that seek to go beyond eliminating environmental impacts to creating net positive impacts on the planet and society.</p>	
9:00 - 9:50	TRACK A	TRACK B
	<p>Energy Procurement & Bill Management</p> <p>Bill management is a necessary evil for most organizations but few realize the potential they carry within them to benefit the overall mission of the customer organization. From simplifying the process and avoiding late fees, to significantly reducing energy costs through more accurate tariff analysis, the energy bills you have today are a pathway to saving money and understanding your operations.</p>	<p>Distributed Energy Resources & Energy Storage</p> <p>As the energy grids become more sophisticated, this session will dig into the various types of behind-the-meter resources, from solar panels to thermal storage, and how different energy sources can help end-users manage their energy usage while also lowering their reliance on utility-scale generation.</p>
10:00 - 10:50	<p>How Facilities Use, Consume and Create Energy and How You Can Take Action to Deliver Results</p> <p>This session will demonstrate how companies can visualize their specific energy use and how a better understanding of that energy use can lead to significant financial savings. Attendees will also receive a basic understanding of what is possible for different controls setups, different building types, and the levels of the service provided for each.</p>	<p>Grid Services - Monetization</p> <p>Utilities and grid operators have operational, economic, sustainability and regulatory pressures that drive them to incentivize the adoption of energy efficiency, demand management, demand response, distributed generation, and load flexibility strategies by their customers. In this session you will learn about the latest trends and strategies available to customers to leverage these opportunities.</p>
11:00 - 11:50	<p>Panel: Questions and Answers with Energy Experts</p> <p>In our capstone session, leaders from a cross-section of industries will come together to discuss how their individual companies are working to tackle their sustainability goals and how an overall energy strategy goes hand-in-hand in that mission. This is an open session, so please have questions ready!</p>	
11:50 - 12:00	Closing & Adjourn	



LET'S GO BEYOND™

A background image showing a man in a white shirt and tie, looking down at a device in his hand. A semi-transparent bar chart is overlaid on the image, with the bars in shades of green and grey. The overall aesthetic is clean and professional, with a focus on data and technology.

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